

CORPORATE PROFILE



Value Life

OVERVIEW

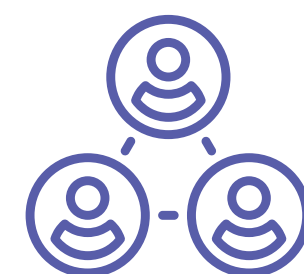
Vygon designs, manufactures and markets single-use medical devices for healthcare professionals in hospitals and for private and independent practitioners.

It is a world leader in the neonatology and vascular management clinical specialties. The company also offers a wide range of products in hemodynamic management, adult enteral nutrition, airways management and loco-regional anesthesia.





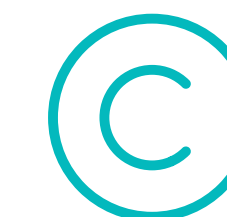
FOUNDED
1962
Ecouen - France



WORKFORCE
Over 2,600 employees
worldwide



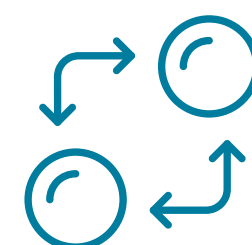
LOCATIONS
27 subsidiaries worldwide
Vygon products distributed in over
120 countries
400 distributors
4 development centers
8 factories in Europe
1 in Colombia
1 in Mauritius
1 in the United States



INTELLECTUAL
PROPERTY
183 patents
(for products and processes)



STRUCTURE
Mid-sized family-
owned business



TURNOVER
€374 million in 2022
(81% coming from the company's
international business)
5% of turnover invested in R&D



COLLABORATIONS
Vygon works with several hospital
facilities, such as the Institut Curie
cancer research center in Paris, France



NETWORKS
SNITEM
Syndicat National de l'Industrie
des Technologies Medicales
(France's National Association of
the Medical Technologies Industry)



TECHNOLOGY AND EXPERTISE

Vygon builds on and extends its industry knowledge in high-tech medical sectors. With expertise across the entire value chain, from product design to the delivery of training for medical personnel, Vygon provides healthcare professionals with safe, effective and innovative products tailored to their needs and those of their patients.

Vygon products are designed by the group's engineers and technicians. They are manufactured in one of its eleven production units in compliance with the ISO 9001 and ISO 13485 standards and in accordance with the 14001 environmental standard.

Manufactured in Europe, the USA, Colombia and Mauritius, Vygon products are CE marked and FDA approved.

OUR SOLUTIONS FOR DIFFERENT THERAPY AREAS

Vygon provides healthcare professionals with top-quality medical devices for the major medical specialties and in two primary areas: vascular health and neonatology.

It offers a wide range of vascular health products, with solutions for critical care, cancer wards, emergency care and operating theatres.

Vygon is a globally recognized player in the field of neonatology - which requires a high degree of technical skill and precision - known for its excellent quality and ability to anticipate market needs.

Vygon is also renowned for its know-how and solutions in the following areas: enteral feeding devices for adults, hemodynamic management, respiratory care, local and regional anesthesia and obstetrics.

It recently entered the market for active medical devices, which require a power source.

Its comprehensive offer goes hand in hand with custom training solutions to help healthcare professionals learn how to use and handle these innovative devices.

Vascular System



Neonatology



Enteral Feeding



Respiratory care



Regional Anaesthesia





PRODUCT RANGES

VASCULAR SYSTEM

Vygon has developed a comprehensive range of solutions for management of the vascular, venous and arterial systems, tailored to the specific needs of different patient populations, from newborns to adults.

Our devices provide central and peripheral vascular access in the short, medium and long-term. For example, via a broad range of catheters (CVCs, Midlines, short peripheral catheters, arterial catheters), implantable chambers (ports), devices and kits for insertion, care and upkeep, as well as vascular repair devices and PICC line management solutions.

NEONATOLOGY

Medicine for adults cannot simply be transposed to premature babies and newborns.

To meet the very high standards of practitioners in this field, Vygon has developed extremely sophisticated, exclusive manufacturing and inspection techniques.

They may be small, but our devices have to be impeccable and extremely precise, whether for vascular access, for enteral and parenteral feeding or for respiratory care.

To cater to the highly specific morphology of premature babies and newborns, in 2004 we designed a safe enteral feeding range especially for them: Nutrisafe2.

Our experience and know-how have won us global recognition in this area of excellence.

ENTERAL FEEDING DEVICES FOR ADULTS

Vygon has designed a safe and secure enteral feeding system for every patient.

For adult patients, we have developed the Nutrifit enteral feeding system, designed to the ENFit™ standard.

RESPIRATORY CARE

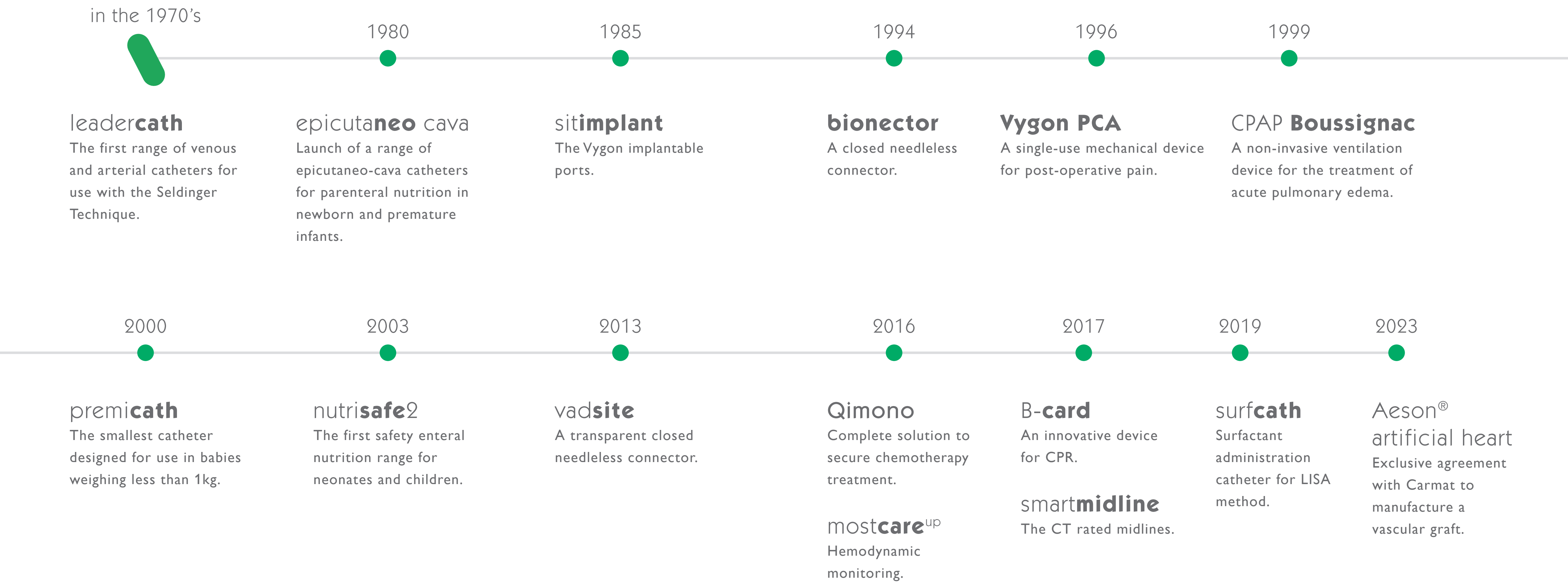
We offer a comprehensive solution ranging from state-of-the-art suction and aspiration systems to precise intubation and thoracic drainage devices.

First responders (ambulance workers and firefighters) require simple, lightweight, easy-to-use products. The Boussignac CPAP, a respiratory device, is the perfect solution.

LOCAL AND REGIONAL ANAESTHESIA DEVICES

We offer a comprehensive range of medical devices including epidural kits with plexus and peripheral nerve blocks, spinal anesthesia and analgesia.

PRODUCT INNOVATIONS



MEDICAL DEVICES AND MEDICAL TECHNOLOGIES MARKET

The French Public Health Code defines a medical device as “any instrument, apparatus, appliance, material, product, excluding products of human origin, or other article, whether used alone or in combination, together with any accessories and software necessary for its proper application, intended by the manufacturer to be used for medical purposes for human beings, and which does not achieve its principal intended action by pharmacological, immunological or metabolic means, but which may be assisted in its function by such means.”

Examples of medical devices include syringes, catheters, scanners, implantable prostheses, operating room equipment and medical imaging apparatus.

Medical devices are present in all levels of the health care system.

Key figures regarding the medical technologies market (medical devices and in vitro diagnostic devices):

- Worth €100 billion in Europe, with growth of 4% over the last six years
- Valued at around €300 billion worldwide
- 8% of sector revenue is reinvested in R&D
- 575,000 jobs throughout the world
- 10,000 patents filed in Europe
- 95% of European medical device companies are SMEs
- In Europe, an average of €195 per person per year is spent on medical technologies (Source: EUCOMED, 2012)

REGULATORY FRAMEWORK

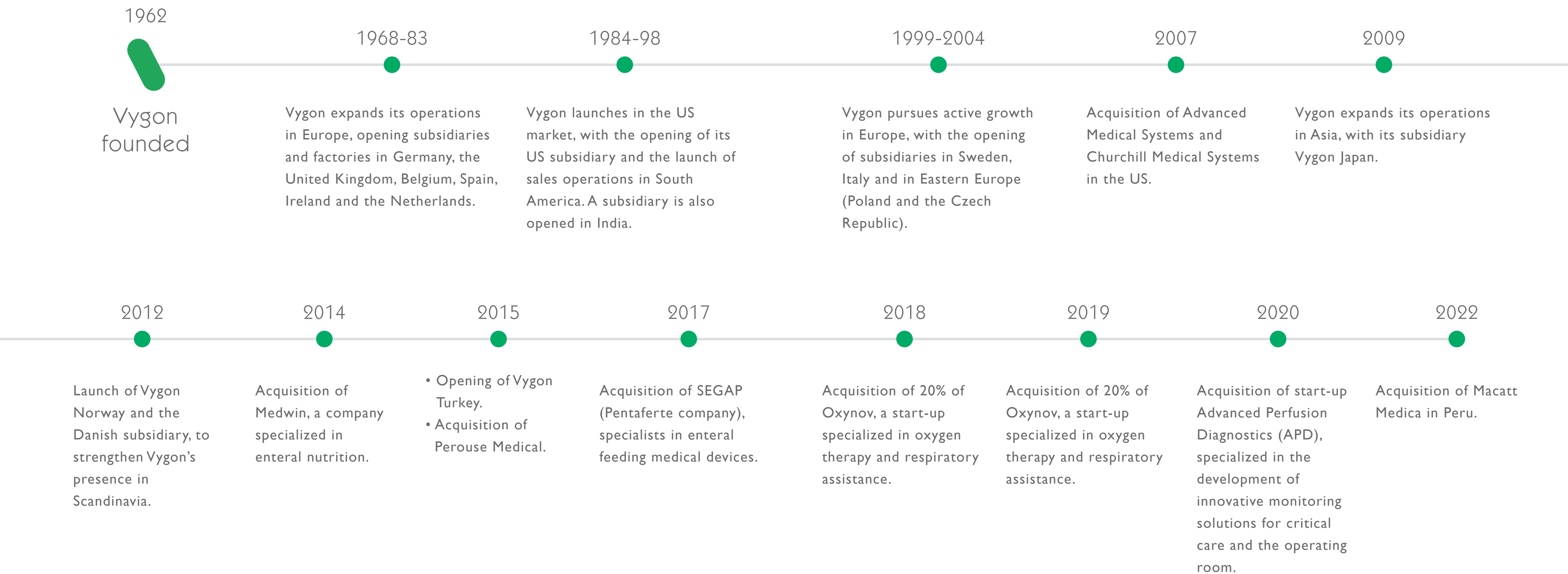
The regulatory environment for the medical device industry has become increasingly stringent, to ensure improved patient safety.

Regular inspections by the G-MED medical device certification body and the ANSM (the French national agency for drug and health care safety) have confirmed the high quality of Vygon products and their compliance with regulations.

Vygon products also have the CE mark and FDA approval.



KEY DATES



OUR LOCATIONS

Belgium
Czech Republic
Denmark
Finland
France
Germany
Ireland
Italy
Netherlands
Norway
Poland
Portugal
Spain
Sweden
Switzerland
Turkey
United Kingdom



 **Subsidiary**

 **Office**

 **Production**

 **R&D** **Research and Development**

EXECUTIVE COMMITTEE



Stéphane Regnault
Chairman of the Board of Directors, Vygon Group

Stephane Regnault has a degree from the Ecole d’ingenieurs ENSIA, France’s national graduate school of agriculture, and holds an MBA from the HEC business school in Paris, France.

Following his experience in several managerial roles within the industry, he was appointed as Chairman of Vygon’s board of management in 2000. He was President of SNITEM from 2013 to 2019 and has been Administrator since 2011.



Ludovic Richard-Vitton
Chief Executive Manager

Ludovic Richard-Vitton is a graduate from EM Lyon Business School. He joined Vygon in 2001, starting in the marketing department. He then joined the French subsidiary in 2005 as Regional Manager and Activity Manager, before becoming General Manager in 2013. In 2017, he became the director of the Critical Care Business Unit. In 2023, he was appointed CEO of the Group.



Thomas Walter
Chief Corporate Officer, International Business & Offer Development

Thomas Walter is a Doctor of Pharmacy. He has master’s qualifications in pharmaceutical marketing and health law from Université Paris XI. Having held many roles across the healthcare industry, he joined Perouse Medical in early 2004 and progressed through various roles in the departments of marketing, R&D, and domestic and international sales. From 2010, he managed the Vascular Access Business Unit and was promoted to Deputy General Manager in early 2014. In this role, he managed the newly created Cardiovascular Business Unit. Following its acquisition by Vygon in 2015, Thomas became General Manager of Perouse Medical.

Since 2017, he has been Vice-President for Intravascular Therapies and for Cardiovascular & Surgery. In 2024, he was appointed Chief Corporate Officer International Business & Offer Development.



Ambroise Parker

Member of Vygon Board of Directors and COO

Coming from a family of doctors and entrepreneurs, Ambroise Parker has an engineering degree from the Institut d'Optique Graduate School. He began his career in electronics, where he worked for international companies as a Manager in R&D, then industry and business within the automotive and telecom sectors. He joined the executive board of Vygon in 2001 to establish a transversal supply chain organization. Since 2017, he has been the Chief Operating Officer for Vygon Group.

Xavier Hocq

Member of Vygon Board of Directors and CMO

Xavier Hocq has a degree from ENSAM (Ecole Nationale Supérieure des Arts et Métiers) engineering school in France. He has extensive experience in technical and manufacturing business units. He was the Factories Director from 2007 to 2016. In 2017, he took on the role of Chief Manufacturing Officer for Vygon Group.

Anne Najaint

Member of Vygon Board of Directors and CFO

Anne Najaint graduated from EM Lyon and has more than 20 years of experience in performance management and corporate finance. After a career in the banking, industry and medical sectors, she joined Vygon Group as Chief Financial Officer in 2018.

Laurent Millet

Member of Vygon Board of Directors and CHRO

Laurent Millet has a master's degree from ESCP Business School (France). After several years in the industry, Laurent joined Vygon in 2002. From 2005 to 2016, he headed up the human resources department and in 2017, he was appointed Chief Human Resources Officer for Vygon Group.

For any further information, please contact
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